



CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
Montana State University
University of Montana
University of Nebraska-Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines
Utah State University
University of Utah

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88**CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88**

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS							
ACCOUNTING	182	1011	\$1827	\$1950	\$2058	\$1833	\$1500
BANKING & FINANCE	97	475	1858	1849	2333	1833	1417
BUSINESS ADMINISTRATION & MANAGEMENT	49	519	1610	1831	2083	1542	1100
HUMAN RESOURCES (incl Labor Relations)	4	58	1522	1760	*	*	*
INSTITUTIONAL MANAGEMENT	7	53	1552	1706	*	*	*
MANAGEMENT INFO SYSTEMS	34	173	1989	2047	2500	1975	1500
MARKETING & DISTRIBUTION	81	548	1628	1760	2041	1600	1100
HUMANITIES							
ECONOMICS	24	242	1912	1963	2500	1709	1440
LETTERS (incl English, Literature)	11	62	1507	1722	*	*	*
HUMANITIES - All Other	54	108	1618	1607	2250	1579	1000
CRIMINAL JUSTICE	+	15	+	1626	*	*	*
HISTORY	6	40	1506	1746	*	*	*
PSYCHOLOGY	10	62	1920	1704	*	*	*
SOCIAL SCIENCES-All Other	36	147	1750	1772	2083	1750	1416
COMMUNICATIONS							
ADVERTISING	12	37	1463	1697	*	*	*
COMMUNICATIONS	54	141	1731	1731	2333	1625	1083
JOURNALISM	6	34	1495	1579	*	*	*
TECHNICAL WRITING	+	7	+	2225			
ENGINEERING							
AEROSPACE & AERONAUTICAL	+	106	+	2336			
AGRICULTURAL	5	20	2016	2047	*	*	*
BIOENGINEERING & BIOMEDIC	+	6	+	2339			
CHEMICAL	40	372	2549	2579	2700	2583	2375
CIVIL	66	327	2149	2170	2600	2083	1833
ELECTRICAL (incl Comp Eng)	234	1427	2458	2490	2700	2500	2166
GEOLOGICAL	1	4	2500	2073	*	*	*
INDUSTRIAL	37	243	2355	2360	2550	2350	2000
MECHANICAL	160	955	2405	2442	2625	2428	2100

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES'		
REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
726	6275	\$1862	\$2000	\$2125	\$1875	\$1529
215	1676	1780	1886	2166	1720	1400
210	1804	1568	1788	2000	1516	1100
19	173	1496	1693	*	*	*
24	134	1470	1677	1708	1450	1240
98	599	2038	2072	2550	2100	1500
263	1875	1712	1758	2132	1700	1250
50	845	1759	2026	2500	1666	1416
14	139	1559	1722	*	*	*
73	319	1618	1622	2250	1583	1000
1	49	1458	1626	*	*	*
12	128	1507	1904	*	*	*
23	230	1721	1716	2500	1500	1280
56	480	1672	1848	2083	1683	1083
12	99	1463	1615	*	*	*
96	372	1682	1685	2200	1600	1084
13	141	1332	1531	*	*	*
1	19	1167	2240	*	*	*
11	467	2209	2348	*	*	*
12	56	1819	2085	*	*	*
+	16	+	2356			
187	1511	2568	2583	2750	2600	2300
218	1221	2113	2133	2500	2100	1800
631	5347	2394	2478	2666	2450	2000
14	23	2096	2068	*	*	*
103	983	2310	2373	2550	2350	1989
418	3421	2425	2449	2625	2458	2166

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

* (Data Combined for Men and Women)

INTERIM PERIOD 6/6/88 THROUGH 8/15/88**CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88**

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)							
METALLURGICAL	1	38	\$2550	\$2475	*	*	*
MINING & MINERAL	+	+	+	+			
NUCLEAR	+	17	+	2422			
PETROLEUM	1	23	1875	2642	*	*	*
ENGINEERING TECHNOLOGY	60	146	2250	2269	\$2475	\$2291	\$1875
SCIENCE							
AGRICULTURAL	26	53	1623	1683	2100	1650	900
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+			
BIOLOGICAL	11	45	1651	1603	*	*	*
CHEMISTRY	1	32	2125	2116	*	*	*
COMPUTER SCIENCE	95	576	2316	2304	2583	2300	2000
MATHEMATICS	21	128	2211	2204	2500	2280	2125
ALLIED HEALTH PROFESSIONS	6	40	1688	1672	*	*	*
NURSING	12	96	1784	1993	*	*	*
PHARMACY	3	128	1875	2924	*	*	*
PHYSICS	6	20	2236	2245	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	1	7	1200	1643	*	*	*
RENEWABLE NATURAL RSRCs	2	10	1538	1627	*	*	*
TOTALS	1456	8551					

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
25	189	\$2422	\$2454	\$2583	\$2475	\$2240
1	2	2500	2370	*	*	*
1	37	2000	2395	*	*	*
37	177	2590	2668	3000	2800	1950
93	413	2203	2283	2458	2250	1833
85	188	1627	1685	2050	1600	1160
1	1	1300	1300	*	*	*
15	119	1676	1697	*	*	*
5	99	2185	2167	*	*	*
223	1965	2310	2284	2590	2333	1950
55	432	2272	2227	2585	2270	1833
16	111	1743	1878	*	*	*
20	274	1826	1971	2300	1865	1477
11	203	2013	2863	*	*	*
10	44	2285	2318	*	*	*
9	32	1910	1768	*	*	*
3	20	1742	1661	*	*	*
4110	32708					

* Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	180	1060	\$1836	\$1940	\$2083	\$1833	\$1500	739	6492	\$1863	\$1996	\$2125	\$1875	\$1525
BANKING OCCUPATIONS	17	256	1662	1796	*	*	*	49	783	1575	1809	1900	1583	1075
BUSINESS ADMINISTRATION	17	175	1535	1712	*	*	*	85	583	1519	1698	2000	1500	1041
CONSULTANTS	31	247	2100	2196	3000	2000	1500	56	1080	1994	2249	2500	2000	1200
FINANCIAL ANALYSTS	80	298	1887	2012	2500	1833	1416	131	955	1848	2114	2400	1833	1250
HUMAN RESOURCES	56	131	1715	1727	2500	1574	1100	85	296	1671	1673	2333	1560	1100
MANAGEMENT TRAINEE	116	717	1600	1727	2067	1525	1166	351	2481	1606	1741	2050	1541	1200
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	40	368	2345	2266	2666	2300	1835	158	1272	2249	2241	2600	2291	1701
COMPUTER SCIENTISTS	81	312	2199	2289	2500	2250	1833	152	1132	2249	2295	2575	2291	1905
MATH/STATISTICIANS	15	63	2187	2211	*	*	*	30	225	2197	2249	2585	2167	1750
MARKETING & SALES														
ADVERTISING/MARKETING	78	251	1703	1786	2183	1750	1000	149	811	1721	1829	2166	1750	1166
RETAIL/WHOLESALE SALES	21	283	1700	1869	2132	1666	1250	92	1070	1789	1800	2225	1800	1250
TECHNICAL SALES	4	119	1792	1994	*	*	*	34	445	1845	2026	2375	1971	1250
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	26	49	1506	1570	2000	1530	1000	71	153	1595	1644	2000	1560	1200
COMMUNICATIONS OCCUPATION	26	72	1705	1762	2100	1666	1208	35	171	1683	1688	2333	1666	1050
ENGINEERS (Eng. Deg. Req)	591	3510	2389	2435	2650	2425	2000	1704	12871	2379	2437	2674	2430	2000
HEALTH RELATED OCCUPATION	17	183	1851	2556	*	*	*	35	378	1887	2366	2458	1920	1200
INSURANCE OCCUPATIONS	14	103	1757	1773	*	*	*	54	462	1759	1801	2180	1741	1440
LAW ENFORCEMENT OCCPTNS	+	5	+	1527				+	31	+	1725			
NURSES	10	94	1725	1991	*	*	*	18	267	1798	1980	*	*	*
PRODUCTION OCCUPATIONS	13	69	2202	2150	*	*	*	32	238	1940	2103	2583	1821	1250
REAL ESTATE OCCUPATIONS	1	10	2500	1907	*	*	*	4	49	1702	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	3	15	1200	1822	*	*	*	8	74	1377	2019	*	*	*
RESEARCHERS-SCIENTIFIC	5	43	1961	1993	*	*	*	10	128	1847	2117	*	*	*
SOC. WORKERS & RECREATION	12	35	1412	1360	*	*	*	21	122	1398	1383	1750	1458	1000
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	83	1433	1981	*	*	*	7	139	1682	1955	*	*	*
TOTALS	1456	8551						4110	32708					

* Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS							
ACCOUNTING	68	123	\$2179	\$2287	\$2458	\$2083	\$1875
MBA--NON-TECH	28	228	2267	2784	3000	2083	1700
MBA--TECH	13	61	3199	3226	*	*	*
MS-BUSINESS	1	47	1666	2676	*	*	*
ADMINISTRATION	4	9	2102	2119	*	*	*
BANKING & FINANCE	+	9	+	2671			
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208			
LABOR/INDUSTRIAL RELATION	1	16	3500	2989	*	*	*
MANAGEMENT INFO SYSTEMS	+	6	+	2078			
HUMANITIES							
HUMANITIES	1	12	1875	2403	*	*	*
SOCIAL SCIENCES	2	15	1525	2035	*	*	*
ENGINEERING							
AEROSPACE & AERONAUTICAL	+	45	+	2911			
BIOENGINEERING & BIOMEDIC	+	+	+	+			
CHEMICAL	4	44	2682	2832	*	*	*
CIVIL	5	62	2660	2638	*	*	*
ELECTRICAL (incl Comp Eng)	21	208	2907	3019	3042	2900	2750
GEOLOGICAL	+	5	+	2884			
INDUSTRIAL	1	22	2687	2961	*	*	*
MECHANICAL	8	108	2774	2850	*	*	*
METALLURGICAL	+	8	+	2849			
NUCLEAR	1	4	2920	2842	*	*	*
SCIENCE							
BIOLOGICAL	+	2	+	2167			
CHEMISTRY	+	4	+	2335			
COMPUTER SCIENCE	6	96	2597	2903	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438			
MATHEMATICS	1	13	4200	2524	*	*	*
PHYSICS	1	9	2238	2661	*	*	*
TOTALS	166	1162					

GRADUATE ALL TYPES OF EMPLOYERS	CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
	123	439	\$2128	\$2289	\$2375	\$2083	\$1875
	64	914	2175	2789	2850	2092	1700
	22	304	2927	3199	3500	2842	2166
	13	128	2204	2633	*	*	*
	4	21	2102	2154	*	*	*
	1	204	1923	3112	*	*	*
	1	15	2458	2941	*	*	*
	1	37	3500	2776	*	*	*
	3	57	2500	2581	*	*	*
	1	41	1875	1887	*	*	*
	2	9	1525	1938	*	*	*
	+	109	+	2871			
	+	2	+	3417			
	19	134	2785	2858	*	*	*
	10	161	2500	2533	*	*	*
	65	724	2841	3011	3208	2900	2583
	6	19	2408	2497	*	*	*
	8	107	2696	2813	*	*	*
	18	339	2826	2843	*	*	*
	5	37	2850	2840	*	*	*
	1	9	2920	2738	*	*	*
	1	8	1666	1823	*	*	*
	+	41	+	2631			
	17	251	2659	2880	*	*	*
	2	22	2333	2484	*	*	*
	8	41	2757	2470	*	*	*
	2	16	2886	2894	*	*	*
TOTALS	397	4276					

* Percentiles are computed on regional data

* Not computed for fewer than 20 offers

* No offers reported

Master's Degree Candidates - Experience

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹			NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	13	161	\$2650	\$3477	*	*	*	23	622	\$2565	\$3386	\$3000	\$2500	\$2083
MBA--TECH	1	34	1666	3438	*	*	*	1	194	1666	3596	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	15	160	2543	3609	*	*	*	20	638	2488	3496	3000	2354	1875
MBA--TECH	4	41	2613	3470	*	*	*	6	344	2394	3669	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	17	208	2549	3783	*	*	*	33	539	2384	3594	2833	2333	2041
MBA--TECH	8	72	3093	3706	*	*	*	17	285	2894	3788	*	*	*
TOTALS	58	676						100	2622					

¹ Years of previous full-time, nonmilitary employment

* Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING							
AEROSPACE	+	3	+	\$3458			
CHEMICAL	4	61	\$3563	3866	*	*	*
CIVIL	+	2	+	3375			
ELEC ENG (INCL COMP ENG)	2	56	4388	4004	*	*	*
MECHANICAL	2	16	3750	3745	*	*	*
METALLURGICAL	+	8	+	3952			
SCIENCE							
BIOLOGICAL	+	2	+	3167			
CHEMISTRY	2	36	3211	3540	*	*	*
COMPUTER SCIENCE	+	6	+	4897			
MATHEMATICS	+	5	+	3067			
PHYSICS	+	13	+	3712			
POLYMER	+	8	+	3612			
TOTALS	10	216					

NUMBER OF OFFERS	AVERAGE \$ OFFERS	PERCENTILES*		
		REGIONAL	NATIONAL	90TH 50TH 10TH
1	15	\$3500	\$3942	* * *
6	167	3218	3824	* * *
+	13	+	3180	
5	137	3515	4071	* * *
3	59	3944	3824	* * *
2	34	3583	3815	* * *
+	6	+	2569	
3	174	3029	3441	* * *
+	19	+	4226	
+	13	+	3389	
+	37	+	3540	
+	31	+	3437	
20	705			

* Percentiles are computed on regional data
 * Not computed for fewer than 20 offers
 + No offers reported

SEPTEMBER 1988 RMCPC CUMULATIVE REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPC REGIONAL CUMULATIVE REPORT
 CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
 90th: 2208
 10th: 1833

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CURRICULUM	PUBLIC ACCOUNTING		ADVERTISING		BANKING		COMPUTER/DATA PROCESSING		CONSULTING SERVICES		FINANCE		HOTELS/MOTELS (HOSPITALITY)		INSURANCE		MERCHANDISING	
ACCOUNTING	1891	518	900	1	1625	5	1833	1	2250	1	1840	6	1514	3	1672	6	1668	10
	3000																	
	1700																	
BANKING & FINANCE	1933	11			1640	35	2068	4	1875	2	1797	32	1550	2	1730	26	1719	25
					3000						4000				2833		2333	
					1200						1400				1440		1417	
BUSINESS ADMINISTRATION & MANAGEMENT	1868	6			1410	12	1713	2			1291	9	1429	23	1486	19	1536	53
													1666				2250	
													1200				1320	
HUMAN RESOURCES (incl Labor Relations)									1583	1					1767	2	1200	2
INSTITUTIONAL MANAGEMENT							1220	1					1447	5			1467	3
MANAGEMENT INFO SYSTEMS					2166	3	2088	9	1500	1	1600	2			1938	2	1543	6
MARKETING & DISTRIBUTION	1395	2	1316	2	1654	6	1817	4	1000	1	1542	4	1486	3	1616	16	1662	90
																	3600	
																	1250	
ECONOMICS	1580	3	2500	1	1578	8			2333	2	1983	3	1500	1	1788	3	1635	6
LETTERS (incl English, Literature)			2500	1	800	1											1250	2
HUMANITIES - All Other			800	1					1889	3	2000	1	1750	2	1846	2	1506	23
																	2333	
																	1000	
CRIMINAL JUSTICE																		
HISTORY													700	1			1575	2

SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
 CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
 90th: 2208
 10th: 1833

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CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY			2500 1					1700 2	1472 5
SOCIAL SCIENCES-All Other					2000 1	1917 4	1500 1		1693 10
ADVERTISING				1083 2	1400 2			2500 1	1200 1
COMMUNICATIONS	2083 1	1450 2	1600 1	1792 2	2228 4	1850 6	2371 2	1551 4	1634 24 2166 1200
JOURNALISM			1075 1						800 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL			1416 1						
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2604 2				
CIVIL					2136 11				
ELECTRICAL(incl Comp Eng)	2250 1			2282 10	3017 2				

BY CURRICULUM & EMPLOYER

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

10th: 1833

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SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

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SEPTEMBER 1988 RMCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 RMCPA REGIONAL CUMULATIVE REPORT
 CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
 90th: 2208
 10th: 1833

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CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI. FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING		1916 1	1458 2	2108 4	2030 7	1733 6	1764 6	1675 5	1816 6
BANKING & FINANCE	1750 2			1792 5	1916 2	1685 11	2114 5		2104 2
BUSINESS ADMINISTRATION & MANAGEMENT		1815 4	1560 10	1552 8		1712 21 3416 1250	2027 2		1889 3
HUMAN RESOURCES (incl Labor Relations)			1583 2				1940 1		
INSTITUTIONAL MANAGEMENT			1598 4	1500 1		2067 1			
MANAGEMENT INFO SYSTEMS	1500 1	2195 5	1583 1	2709 2	1908 3	2081 4	2129 7	1615 1	
MARKETING & DISTRIBUTION		1895 3	1642 8	1977 5		1528 23 2166 1000	1700 1	1784 6	1816 4
ECONOMICS	1666 1			1900 1		1837 7	1333 2	1791 3	
LETTERS (incl English, Literature)						2062 3			
HUMANITIES - All Other	1925 2		1500 1	1041 1		1529 13			
CRIMINAL JUSTICE						1458 1			
HISTORY			2083 1					1791 1	

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CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY				1166 1		1500 1	2500 1		
SOCIAL SCIENCES-All Other	960 1	1083 1	1750 1	1622 3		1627 5	1416 1	1792 1	
ADVERTISING						1621 4			
COMMUNICATIONS	1433 3		1917 2	1250 2	1084 1	1640 15	2200 1		1967 2
JOURNALISM	1692 1					1152 7			
TECHNICAL WRITING		1167 1							
AEROSPACE & AERONAUTICAL							2200 10		
AGRICULTURAL						1000 1		1583 2	2340 2
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2125 1			2432 2		2437 11	2442 2	2475 7
CIVIL		2200 2			2259 9		2179 4	2000 1	2250 2
ELECTRICAL(incl Comp Eng)	2270 1	2445 14			2423 17	2372 15	2426 117 3228 2250		2451 16

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COMPUTER SCIENCE		2540 11		2690 1	2344 6	2381 19	2413 17		2238 3
MATHEMATICS		2291 3			2041 1	2500 1	3000 1	2166 1	2297 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY						2458 1			
PHYSICS		2166 1					2375 4		
OTHER PHYSICAL & EARTH SCIENCES					2000 1			1912 2	
RENEWABLE NATURAL RSRCs						2150 1		1538 2	

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CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	1651 3	2039 6	2083 1	2036 8	1725 3	2219 3		1962 51 2616 1850	1958 4
BANKING & FINANCE	2100 1	2096 2	1996 4	1917 7	1797 4	1666 1		1891 13	2125 3
BUSINESS ADMINISTRATION & MANAGEMENT	1791 2		1472 3	1550 2	1919 8			2000 2	2104 2
HUMAN RESOURCES (incl Labor Relations)		2083 1		1500 1		1166 1			
INSTITUTIONAL MANAGEMENT	1833 1					1250 1			
MANAGEMENT INFO SYSTEMS	1921 6		2398 16	1738 7	2258 4	1750 1	1541 1	2306 5	2504 2
MARKETING & DISTRIBUTION	1917 1	2051 13	1958 8	1750 6	1850 19	1761 8		2098 5	2081 6
ECONOMICS	2800 1	2050 1			2083 1				
LETTERS (incl English, Literature)									
HUMANITIES - All Other	2550 1	2183 1	1833 2	1950 2	2000 1			1800 1	
CRIMINAL JUSTICE									
HISTORY			1483 1			1400 1			

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CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY		2132 1			2500 1				
SOCIAL SCIENCES-All Other		1500 1	1979 2	2280 1	866 1				
ADVERTISING					1200 1				
COMMUNICATIONS	1700 1		1820 5	2000 1	1700 4	1667 1			1708 2
JOURNALISM					2067 2				
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2580 1				1852 4				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2280 3	2607 69 3000 2525	2300 1	2473 7	2348 6	2575 2		2676 65 3600 2583	2450 2
CIVIL	2117 74 2500 1916	2173 3	2425 2	2158 3	2437 2			2475 10	
ELECTRICAL(inc1 Comp Eng)	2375 27 2666 2000	2571 15	2472 78 2877 2250	2440 194 3800 2200		2375 2	2625 1	2610 19	2264 6

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CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRODCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL	1967 4							2271 2	
INDUSTRIAL	2179 13	2486 4	2521 4	2334 15	2589 6	2183 3		2275 2	2400 4
MECHANICAL	2404 30 2750 2150	2501 21 2750 2458	2416 13	2427 51 2916 2200	2562 16	2443 5	2400 2	2555 29 2750 2366	2433 5
METALLURGICAL				2459 1			2425 13	2617 2	
MINING & MINERAL	2500 1								
NUCLEAR									
PETROLEUM								2612 36 3150 1950	
ENGINEERING TECHNOLOGY	2060 18		2075 3	2244 15	2132 1	2074 5		1800 1	
AGRICULTURAL		1946 4			1799 17			2100 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2083 1		2275 1	2075 1				2125 1
CHEMISTRY		2025 2			2000 1			2438 2	

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING			1519 3	1386 4		1667 24 4249 1487	1576 28 1983 1441
BANKING & FINANCE	1880 1	1458 1		1944 3		1561 10	1533 1
BUSINESS ADMINISTRATION & MANAGEMENT			1362 6	1392 3	1547 4	1625 4	1442 2
HUMAN RESOURCES (incl Labor Relations)				1400 2	833 1	1471 4	1541 1
INSTITUTIONAL MANAGEMENT			1325 2	1400 1	1400 1	1313 3	
MANAGEMENT INFO SYSTEMS			1672 1	1992 1		1687 6	1875 1
MARKETING & DISTRIBUTION	1744 5	2025 1		1644 3	1500 1	1486 8	1081 1
ECONOMICS	1500 1					1581 5	
LETTERS (incl English, Literature)			1700 3		1072 3	1529 1	
HUMANITIES - All Other			1800 1	1375 1	1614 4	1632 6	1508 4
CRIMINAL JUSTICE							
HISTORY					1718 3	1000 1	1317 1

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY			1250 2	2026 4	1500 1	1560 2	1300 1
SOCIAL SCIENCES-All Other	1600 1	1783 2	1501 6	3083 1	2031 3	1537 3	1493 6
ADVERTISING					1208 1		
COMMUNICATIONS	2303 1		1460 5		1192 2	1233 1	800 1
JOURNALISM						1560 1	
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2300 1	
AGRICULTURAL			1580 1				
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2500 1				2010 4	2023 2
CIVIL						1982 31 2433 1800	2057 64 2966 1676
ELECTRICAL(inc1 Comp Eng)				2083 1		2074 83 2636 1606	2477 12

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL		2450 1				2080 5	
MECHANICAL	1833 1	2450 2				2085 20 3000 1625	2450 2
METALLURGICAL						1606 1	
MINING & MINERAL							
NUCLEAR						2000 1	
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL			1466 4	1200 1	1700 1	1310 10	1650 1
ARCHITECTURAL & ENVIRONMENT DESIGN						1300 1	
BIOLOGICAL				1334 4		2000 1	
CHEMISTRY							

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE		2200 2	1842 2	1892 2	1849 2	1941 4	1923 1
MATHEMATICS			1383 2			1766 2	
ALLIED HEALTH PROFESSIONS			833 1	1796 10	1687 3		
NURSING				1820 19		1932 1	
PHARMACY				1716 3			
PHYSICS						2134 3	
OTHER PHYSICAL & EARTH SCIENCES			1416 1			1875 2	1850 1
RENEWABLE NATURAL RESRCS							

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AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

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CURRICULUM	PUBLIC ACCOUNTING		ADVERTISING		BANKING		COMPUTER/DATA PROCESSING		CONSULTING SERVICES		FINANCE		HOTELS/MOTELS (HOSPITALITY)		INSURANCE		MERCHANDISING	
BACHELOR NON-TECH	1888	540	1555	6	1617	71	1943	21	1868	12	1724	61	1449	41	1653	78	1608	237
	3000				3000		2855				4000		2400		2833		3600	
	1667				1200		1500				1100		1100		1250		1250	
BACHELOR TECHNICAL	2189	14	1450	2	1523	4	2155	53	2168	38	1960	14	2371	2	2165	32	1604	29
							4866		3700						2712		2300	
							1666		1555						1775		1170	

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CURRICULUM	PUBLISHING		RESEARCH & DEVELOPMENT		RESTAURANTS		TRANSPORTATION SERVICES		UTILITIES		OTHER BUSINESS SVCS		AEROSPACE		AGRI, FORESTRY & FISHING		AUTO & MECH'L EQUIPMENT	
BACHELOR NON-TECH	1639	7	1923	14	1604 2083 1422	30	1793 2917 1150	31	1980	12	1671 4000 1041	96	1936 2833 1465	26	1744	17	1869	15
BACHELOR TECHNICAL	1652	5	2343 3500 2000	43	1811	3	2118	5	2352 3000 2183	48	2034 3066 1083	79	2409 3238 2250	348	1713 2583 1220	61	2399 3000 2167	117

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BY TECH - NON-TECH & EMPLOYER

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CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1954 16	2040 26 2575 1800	2098 37 2677 1666	1858 34 2733 1500	1889 42 2500 1583	1748 16	1541 1	1980 77 2945 1800	2112 17
BACHELOR TECHNICAL	2210 174 2800 1875	2504 128 3166 2083	2412 152 3125 2200	2406 336 3800 2083	2161 61 4060 1583	2243 19	2434 16	2582 188 3600 2100	2292 26 2750 1833

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AVERAGE MONTHLY SALARY OFFERS

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1713 8	1762 4	1477 24 2333 1100	1706 23 3083 1200	1540 21 2985 1100	1583 77 4249 1260	1536 46 2666 1200
BACHELOR TECHNICAL	2068 2	2375 6	1465 16	1752 40 2500 1200	1561 9	1989 172 3000 1583	2102 84 3500 1670

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

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CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2107 20 2541 1750		1992 2		2000 1	1958 3	2000 1		1675 4
MBA--TECH			2000 1					3166 2	

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

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CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI. FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH			1583 1	2500 1		2494 6	2667 2		3000 1
MBA--TECH					2400 1	2916 1	2555 3		3450 3

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BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

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CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	2100 1	2041 2	2250 1	2658 3	2325 1		2100 1	2428 7	
MBA--TECH			2583 2	3472 6		1917 1		2004 1	

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH		1700 1		1967 3	1800 1	1871 1	
MBA--TECH		2800 1					